Boas's thinking also had significant implications for the concept of race. People behave the way they do not because of differences in racial intelligence, but because of the cultural patterns they have learned through enculturation. Boas was an outspoken proponent of racial equality, and publication of his book *The Mind of Primitive Man* in 1911 was a major event in the development of modern racial thought. Furthermore, Boas's culture concept had important relativistic implications (see CULTURAL RELATIVISM). He proposed that values are historically conditioned, in the same way as pottery styles and marriage patterns, and consequently the standards that a person uses in judging other societies reflect the perspective that he or she has learned. Boas and his students developed a strong skepticism toward cross-cultural value judgments.

Boas's work was epistemologically innovative, and he elaborated an important version of cognitive relativism (see RATIONALISM VS. EMPIRICISM). In his view, human beings experience the world through such forms as linguistic patterns and cultural beliefs, and like all other aspects of culture these are influenced by the vicissitudes of history. Consequently, people experience the world differently according to the cultures in which they are raised. For example, the linguistic rules that a person learns have the capacity to lead that individual to mis-hear speech sounds that he or she is not accustomed to hearing, while the same person has no difficulty hearing minute differences between other speech sounds that are part of his or her native tongue. Thus this segment of experience is comprehended through a complex of unconscious linguistic forms, and speakers of different languages hear these sounds differently.

Yet in important respects Boas was not a relativist. For instance, while he argued that the speakers of different languages hear the same speech sounds differently, he also assumed that the trained linguist may discover this happening, for, with effort, it is possible to learn to hear sounds as they truly are. In a sense, the linguist is able to experience speech sounds outside of his or her own linguistic framework, and to avoid the cognitive distortions produced by culture. Boas held similar views about science. While reality is experienced through cultural beliefs, it is possible to move outside of those beliefs into a sphere of objective neutrality, or a space that is culture-free, in doing scientific research. Thus Boas's anthropological theory contained a version of cognitive relativism at one level but rejected it at another. Relativism applies when human beings think and perceive in terms of their learned, cultural frameworks, but it is possible for cognitive processes to operate outside of those frameworks as well.

See also CULTURAL VARIATION; HUMAN UNIVERSALS; SAPIR

Elvin Hatch

## References

- Boas, F. (1911). The Mind of Primitive Man. New York: Macmillan.
- Boas, F. (1928). Anthropology and Modern Life. New York: Norton. Boas, F. (1940). Race, Language and Culture. New York: Macmillan.

- Boas, F., Ed. (1938). General Anthropology. Boston: Heath.
- Codere, H., Ed. (1966). Kwakiutl Ethnography. Chicago: University of Chicago Press.
- Goldschmidt, W. (1959). The Anthropology of Franz Boas: Essays on the Centennial of His Birth. Menasha, WI: American Anthropological Association.
- Hatch, E. (1973). Theories of Man and Culture. New York: Columbia University Press.
- Holder, P. (1911, 1966). Introduction. In F. Boas, Handbook of American Indian Languages. Lincoln: University of Nebraska Press.
- Jacknis, I. (1985). Franz Boas and exhibits: on the limitations of the museum method of anthropology. In G. W. Stocking, Jr., Ed., Objects and Others: Essays on Museums and Material Culture. Madison: University of Wisconsin Press.
- Lowie, R. H. (1917, 1966). *Culture and Ethnology*. New York: Basic Books.
- Rohner, R. P., and E. C. Rohner. (1969). *The Ethnography of Franz Boas*. Chicago: University of Chicago Press.
- Stocking, G. W., Jr. (1968). Race, Culture, and Evolution: Essays in the History of Anthropology. New York: The Free Press.
- Stocking, G. W., Jr. (1974). The Shaping of American Anthropology: A Franz Boas Reader. New York: Basic Books.
- Stocking, G. W., Jr. (1992). The Ethnographer's Magic and Other Essays in the History of Anthropology. Madison: University of Wisconsin Press.
- Stocking, G. W., Jr. (1996). Volkgeist as Method and Ethic: Essays on Boasian Anthropology and the German Anthropological Tradition. Madison: University of Wisconsin Press.

## **Boltzmann Machines**

See RECURRENT NETWORKS

## **Bounded Rationality**

Bounded rationality is rationality as exhibited by decision makers of limited abilities. The ideal of RATIONAL DECI-SION MAKING formalized in RATIONAL CHOICE THEORY, UTILITY THEORY, and the FOUNDATIONS OF PROBABILITY requires choosing so as to maximize a measure of expected utility that reflects a complete and consistent preference order and probability measure over all possible contingencies. This requirement appears too strong to permit accurate description of the behavior of realistic individual agents studied in economics, psychology, and artificial intelligence. Because rationality notions pervade approaches to so many other issues, finding more accurate theories of bounded rationality constitutes a central problem of these fields. Prospects appear poor for finding a single "right" theory of bounded rationality due to the many different ways of weakening the ideal requirements, some formal impossibility and tradeoff theorems, and the rich variety of psychological types observable in people, each with different strengths and limitations in reasoning abilities. Russell and Norvig's 1995 textbook provides a comprehensive survey of the roles of rationality and bounded rationality notions in artificial intelligence. Cherniak 1986 provides a philosophical introduction to the subject. Simon 1982 discusses numerous topics in economics; see Conlisk 1996 for a broad economic survey.

Studies in ECONOMICS AND COGNITIVE SCIENCE and of human DECISION MAKING document cases in which everyday and expert decision makers do not live up to the rational ideal (Kahneman, Slovic, and TVERSKY 1982; Machina 1987). The ideal maximization of expected utility implies a comprehensiveness at odds with observed failures to consider alternatives outside those suggested by the current situation. The ideal probability and utility distributions imply a degree of LOGICAL OMNISCIENCE that conflicts with observed inconsistencies in beliefs and valuations and with the frequent need to invent rationalizations and preferences to cover formerly unconceived circumstances. The theory of BAYESIAN LEARN-ING or conditionalization, commonly taken as the theory of helief change or learning appropriate to rational agents, conflicts with observed difficulties in assimilating new information, especially the resistance to changing cognitive habits.

Reconciling the ideal theory with views of decision makers as performing computations also poses problems. Conducting the required optimizations at human rates using standard computational mechanisms, or indeed any physical system, seems impossible to some. The seemingly enormous information content of the required probability and utility distributions may make computational representations infeasible, even using BAYESIAN NETWORKS or other relatively efficient representations.

The search for realistic theories of rational behavior began by relaxing optimality requirements. Simon (1955) formulated the theory of "satisficing," in which decision makers seek only to find alternatives that are satisfactory in the sense of meeting some threshold or "aspiration level" of utility. A more general exploration of the idea of meeting specific conditions rather than unbounded optimizations also stimulated work on PROB-LEM SOLVING, which replaces expected utility maximization with acting to satisfy sets of goals, each of which may be achieved or not. Simon (1976) also emphasized the distinction between "substantive" and "procedural" rationality, concerning, respectively, rationality of the result and of the process by which the result was obtained, setting procedural rationality as a more feasible aim than substantive rationality. Good (1952, 1971) urged a related distinction in which "Type 1" rationality consists of the ordinary ideal notion, and "Type 2" rationality consists of making ideal decisions taking into account the cost of deliberation. The Simon and Good distinctions informed work in artificial intelligence on control of reasoning (Dean 1991), including explicit deliberation about the conduct of reasoning (Doyle 1980), economic decisions about reasoning (Horvitz 1987, Russell 1991), and iterative approximation schemes or "anytime algorithms" (Horvitz 1987, Dean and Boddy 1988) in which optimization attempts are repeated with increasing amounts of time, so as to provide an informed estimate of the optimal choice no matter when deliberation is terminated. Although reasoning about the course of reasoning may appear problematic, it can be organized to avoid crippling circularities (see METAREASONING), and admits theoretical reductions to nonreflective reasoning (Lipman 1991). One may also relax optimality by adjusting the scope of optimization as well as the process. Savage (1972) observed the practical need to formulate decisions in terms of "small worlds" abstracting the key elements, thus removing the most detailed alternatives from optimizations. The related "selective rationality" of Leibenstein (1980) and "bounded optimality" of Horvitz (1987) and Russell and Subramanian (1995) treat limitations stemming from optimization over circumscribed sets of alternatives.

Lessening informational requirements constitutes one important form of procedural rationality. Goal-directed problem solving and small world formulations do this directly by basing actions on highly incomplete preferences and probabilities. The extreme incompleteness of information represented by these approaches can prevent effective action, however, thus requiring means for filling in critical gaps in reasonable ways, including various JUDGMENT HEURISTICS based on representativeness or other factors (Kahneman, Slovic, and TVERSKY 1982). Assessing the expected value of information forms one general approach to filling these gaps. In this approach, one estimates the change in utility of the decision that would stem from filling specific information gaps, and then acts to fill the gaps offering the largest expected gains. These assessments may be made of policies as well as of specific actions. Applied to policies about how to reason, such assessments form a basis for the nonmonotonic or default reasoning methods appearing in virtually all practical inference systems (formalized as various NON-MONOTONIC LOGICS and theories of belief revision) that fill routine gaps in rational and plausible ways. Even when expected deliberative utility motivates use of a nonmonotonic rule for adopting or abandoning assumptions, such rules typically do not involve probabilistic or preferential information directly, though they admit natural interpretations as either statements of extremely high probability (infinitesimally close to 1), in effect licensing reasoning about magnitudes of probabilities without requiring quantitative comparisons, or as expressions of preferences over beliefs and other mental states of the agent, in effect treating reasoning as seeking mental states that are Pareto optimal with respect to the rules (Doyle 1994). Nonmonotonic reasoning methods also augment BAYESIAN LEARNING (conditionalization) with direct changes of mind that suggest "conservative" approaches to reasoning that work through incremental adaptation to small changes, an approach seemingly more suited to exhibiting procedural rationality than the full and direct incorporation of new information called for by standard conditionalization.

Formal analogs of Arrow's impossibility theorem for social choice problems and multiattribute UTILITY THEORY limit the procedural rationality of approaches based on piecemeal representations of probability and preference information (Doyle and Wellman 1991). As such representations dominate practicable approaches, one expects any automatic method for handling inconsistencies amidst the probability and preference information to misbehave in some situations.

See also GAME THEORY; HEURISTIC SEARCH; LOGIC; RATIO-NAL AGENCY; STATISTICAL LEARNING THEORY; UNCERTAINTY

-Jon Doyle

## References

Cherniak, C. (1986). Minimal Rationality. Cambridge, MA: MIT Press.

Conlisk, J. (1996). Why bounded rationality? *Journal of Economic Literature* 34: 669–700.